



# Express

A Weekly Update for Mutual of Omaha's  
Brokerage Sales Partners

**MARCH 06, 2019**

## Life Insurance

### [Automated Underwriting Updates](#)

Each week we will be updating you on Automated Underwriting updates, tips and enhancements.

### [Our Term Upsell Program Gives You New Opportunities](#)

Have you talked to your clients about increased coverage offers on Term Life Answers policies? If not, then you - and your clients - may be missing out.

### [Help Your IUL Clients Prepare for Their Annual Statements](#)

Learn how to be prepared for questions your clients may have on their annual statements.

## Long-Term Care

### [LTC13 New York Issue Age Notice](#)

Effective March 1, 2019, the maximum issue age for LTC13 in the state of New York is age 75.

## Disability

### [Disability Insurance Made Easy](#)

Simple and quick issue DI is here.

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## Critical Illness

### [Critical Advantage<sup>SM</sup> Has Coverage for the Whole Family](#)

See what Critical Advantage can provide to your client's family.

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## Annuities

### [Coming Soon! The New Ultra-Premier Annuity](#)

Our new single premium deferred annuity will help you offer more competitive rates for your customers.

### [March 2019 Annuity Interest Rates](#)

Annuity interest rates have decreased effective March 1, 2019.

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## News

### [New Extended Client Phone Interview Hours](#)

We are pleased to announce extended underwriting phone interview hours - now including Saturday!

Mutual of Omaha Affiliate Companies: United of Omaha Life Insurance Company, United World Life Insurance Company, Omaha Insurance Company, Mutual of Omaha Medicare Advantage Company, and Omaha Health Insurance Company.

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