



Express

A Weekly Update

JUNE 06, 2018

Life Insurance

[Lower Rates for Two Products](#)

In February, we announced our cool new Term Life Answers rates; and, in April, we introduced our sweet new Life Protection Advantage IUL rates. Have you checked out these newer, more competitive rates yet?

[Get Faster Decisions on Term Life Answers Drop Ticket Apps](#)

Have you been submitting Speed eTicket (Drop Ticket) applications for Term Life Answers? If not, you are missing an opportunity to take advantage of our Accelerated Underwriting program for TLA and get faster decisions for your clients.

[Help Your Clients Plan for Health Care Risks in Retirement](#)

An Income Advantage IUL policy helps clients by providing a source of supplemental retirement income. It also includes a rider that allows clients to take a portion of their death benefit early for chronic illness.

Long-Term Care

[Check Out the LTC Prescreen Flyer](#)

The flyer lists LTCi Pre-submissions Underwriting Considerations that can help you discuss conditions with your clients that may impact their insurability.

Disability

[Get Lifestyle Protection with Priority Income Protection](#)

See how this product gives your clients valuable disability insurance coverage fast.

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