



Express

A Weekly Update for Mutual of Omaha's
Brokerage Sales Partners

AUGUST 01, 2018

Life Insurance

[Senior Assessment Underwriting Requirement Changes](#)

Effective August 1st, the Senior Assessment will only be needed for clients ages 66 to 70 with coverage amounts of \$500,000 to \$1 million when the client is applying for the Long-Term Care Rider.

[LTC Riders: Reimbursement vs. Indemnity](#)

Our new LTC Rider uses a reimbursement model, while many other companies use an indemnity model. Knowing the difference is important. This article will help you get a better understanding of the two designs.

[Help Clients Plan for the Future with Strong Conversion Privileges](#)

Your clients' life insurance needs change. Term Life Answers has strong conversion privileges which allow their coverage to change with them.

Long-Term Care

[The Advantage of a Monthly LTCi Benefit](#)

A monthly benefit gives your clients more flexibility to manage LTC expenses. Learn more about the difference between daily and monthly benefits

Disability

[Priority Income Protection®-Affordable DI Coverage](#)

Show your clients that income protection can be affordable. Take a look at our rate chart to see how clients can choose the benefit amount that best meets their needs and budget.

News

[New Functionality For Policy Conservation Reporting](#)

Effective August 2nd you will see additional conservation information when accessing your policyholder information on Sales Professional Access (SPA).

[Updated Kit Ordering Form](#)

Please note this change to ordering product-specific sales kits and the related Kit Supply Order Form.

[Holiday Telephone Solicitation Bans for the Month of August](#)

View the holidays and states that require a telephone solicitation ban.

Mutual of Omaha Affiliate Companies: United of Omaha Life Insurance Company, United World Life Insurance Company, and Omaha Insurance Company.

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3300 Mutual of Omaha Plaza | Omaha, NE 68175

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