

Delivering the
Difference![®]



Policy reviews

January is a perfect time to begin scheduling policy reviews for 2019. Not only does life change from year to year, but life insurance products can also change over time. [Visit the microsite for materials you may need to complete a policy review.](#)

IUL education

Learn more about indexed universal life insurance (IUL) on the marketing microsite. You'll find videos, marketing guides, flyers, and more to help you learn about the ins and outs of IUL and how it can add value to your clients' financial strategy. [Visit the site now.](#)

Dare to compare

North American's products are designed with your client in mind. Download the flyers below to see how other IULs stack up against North American's Builder IUL[®] and Builder Plus IUL.

[Dare to Compare – Builder IUL](#)

[Dare to Compare – Builder Plus IUL](#)

Live web training events

Time with Tom: How Loans Work

Wednesday, January 9 at 2 p.m. CST

[Register »](#)

North American's Web-based Illustration Software

Wednesday, January 16 at 2 p.m. CST

[Register »](#)

Understanding IUL: The Basics

Wednesday, January 23 at 2 p.m. CST

[Register »](#)

News bulletins

Stay informed!

[Builder Plus IUL now available in California](#)

[Discontinuation of NACIS](#)

[Discontinuation of forms on Supply Warehouse and discontinuation of Drop Ticket](#)

[California Chronic Illness Endorsement Update](#)

The power of living benefits



Share this video with your clients to show how living benefits can help make a difference.

Tools & resources to help you succeed



We're Here For Life[®]

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Indexed Universal Life insurance products are not an investment in the "market" or in the applicable index and are subject to all policy fees and charges normally associated with most universal life insurance.

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